

Company description

Care service providers and commissioners face an increasing challenge to meet the needs of a growing elderly population with higher expectations who seek to remain independent in their home throughout later life.

GenieConnect® is the UK's first older adult independence solution from Service Robotics Ltd. It utilises a small desktop companion robot, natural speech recognition and AI and Machine Learning. It is designed for domiciliary environments to reduce loneliness and isolation and enables deep user engagement courtesy of hyper-personalisation software. It provides 24/7 human contact via a bespoke Care Centre, delivers video calling on the screen of the robot and furthermore assists with health and welfare management through reminders, information, monitoring and alerts to carers or companions. It provides a user-friendly companion in the users home providing remote services and entertainment to support independent living coupled with light touch care provision.

Job description

Service Robotics is a startup business looking to develop our team of permanent employees, and are looking for an energetic Business Development Manager.

The role will begin with the company in a pre-launch phase, and develop into fully commercial function later in 2020, and hence requires the flexibility necessary to operate within a startup environment.

Business Development Manager

The Business Development Manager will be a well-rounded, confident individual and will be responsible for the discovery, management and processing of new opportunities to take the business forward, in terms of partnerships, grant funding and revenue.

This person will be instrumental in the commercialisation of our solution, and will take guidance from the management team to make sure that all new opportunities are in line with the go-to-market strategy.

The Business Development Manager is one of the company's primary external representatives.

Industry: Health Care

Benefits:

- Work from home opportunities
- Flexible working hours
- On-site parking
- Dynamic working environment
- Company pension

Earliest start date:01/07/2020

Full-time, Permanent

Salary: £30,000.00 to £45,000.00 /year